

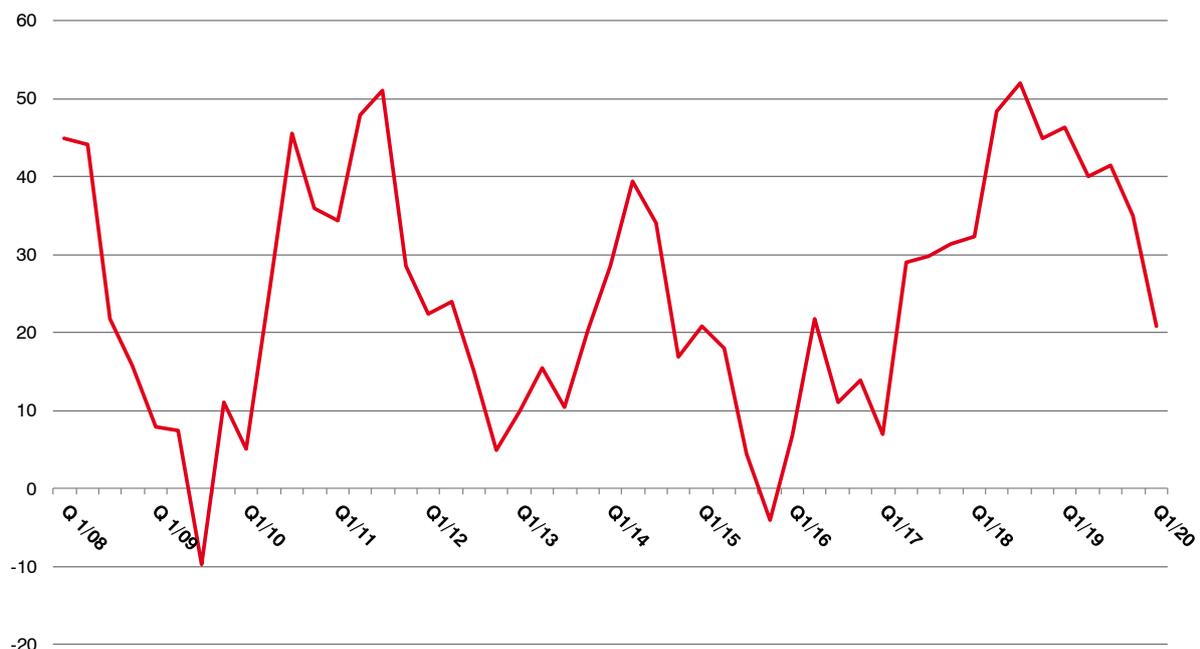
SCI GLOBAL RAIL INDEX 1/2020

First signs of decline in Q1 2020 - but only initial consequences of corona crisis reflected

The business climate in the global rail industry is showing a significant decline in Q1 2020, but the corona crisis is not yet fully reflected; 2019 with an all-time high in investment activity. This is shown by the current SCI RAIL BUSINESS INDEX - a regular survey of top managers in the global rail industry conducted by the consulting firm SCI Verkehr.

According to the survey results, the assessment of demand for products and services and of the current business situation have deteriorated. Furthermore, fewer respondents expect a positive development for the business situation in the next six months, while an increased number of top managers expect a negative development. The assessment of investment activity for 2019 showed an all-time high in the time series of the last 10 years. All in all, the Rail Business Index is declining - but a more comprehensive picture of the corona crisis and its consequences will only become visible in the next survey of the SCI RAIL BUSINESS INDEX in Q2 2020.

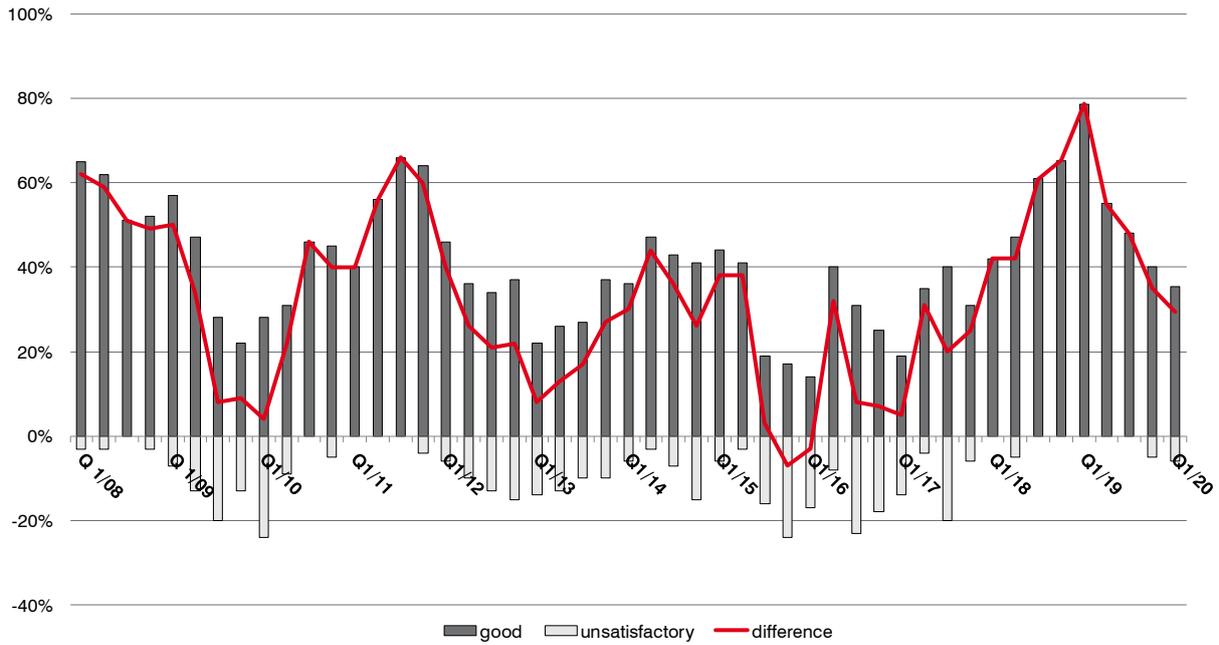
SCI Rail Business Index



Source: SCI Verkehr GmbH

Up to Q 4/2009, only companies with headquarters in Germany surveyed.

Development of current business situation

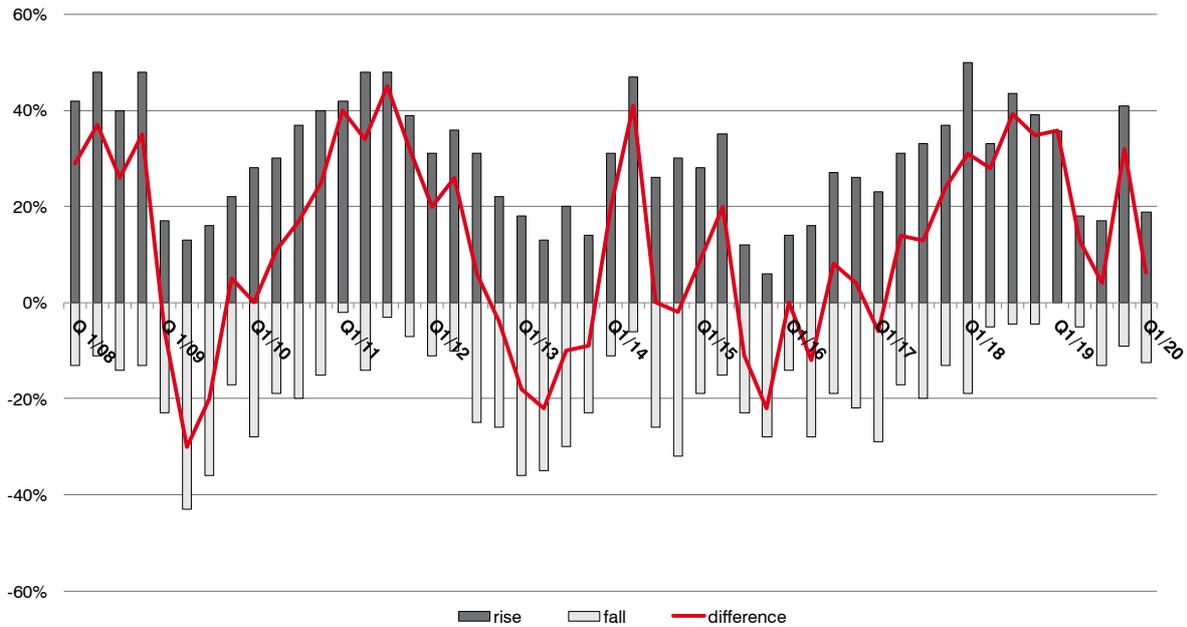


Source: SCI Verkehr GmbH

Up to Q 4/2009, only companies with headquarters in Germany surveyed.

Since the maximum level one year ago (Q1 2019), the assessment of the current business situation has declined continuously. This declining trend is also underscored by the fact that for the second consecutive quarter, the number of respondents who assess the situation as unsatisfactory has increased. However, a 10-year review shows that the current assessment of the business situation is still higher than in the crisis year 2009.

Demand for products and services

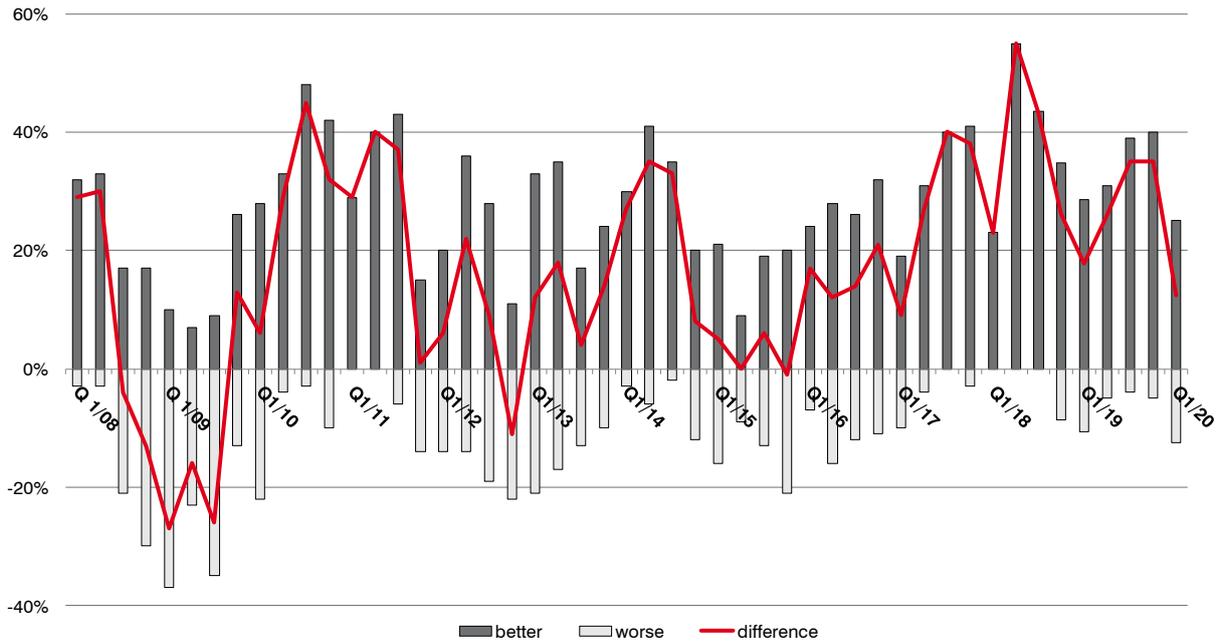


Source: SCI Verkehr GmbH

Up to Q 4/2009, only companies with headquarters in Germany surveyed.

The valuation level of demand for products and services has fallen again after the interim peak in the previous quarter. Overall, only 19% (41% in Q4 2019) of the top managers surveyed still report a positive development. In addition, 13% of the respondents assessed the development as negative.

Expected business development in coming 6 months

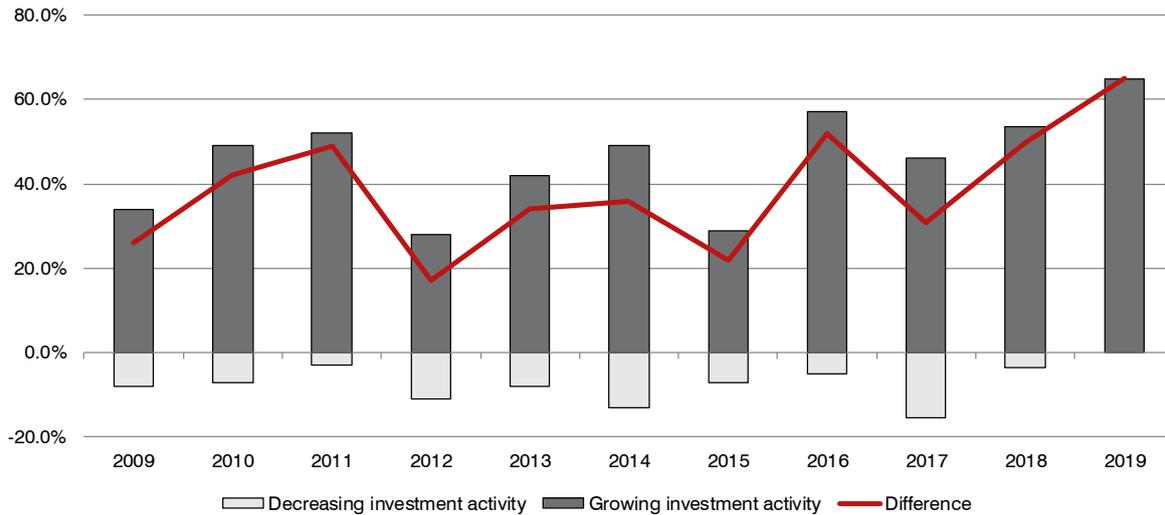


Source: SCI Verkehr GmbH

Up to Q 4/2009, only companies with headquarters in Germany surveyed.

25% of the top managers surveyed expect a more favourable business development in the coming six months. By contrast, only 13% of those surveyed said they expected a negative trend in the next six months, but this proportion is likely to increase significantly by the time the survey is conducted in the second quarter.

Development of change in investment activities, compared to previous year



Source: SCI Verkehr GmbH

For many years, SCI Verkehr has been asking companies in the global rail industry about the development of their investment activities compared to the previous year. Compared to 2018, the balance of investment activities in 2019 rose to an all-time high in the time series presented here. 65% of the respondents answered that they had realized an increase or even a substantial increase in their companies' investment activity compared to 2018. None of the responses indicated a decline in investment activity compared to the previous year.

Key: The SCI GLOBAL RAIL INDEX is based on c. 100 responses from representative companies from the global rail industry. The companies are regularly asked to evaluate their current business situation and share their expectations for the coming six months. They can describe their situation as “good”, “satisfactory” or “poor” and their business expectations for the coming six months as “more favourable”, “staying the same” or “less favourable”. The balance of the current business situation is the difference in percentages between the answers “good” and “poor”, the balance of expectations is the difference in percentages between the answers “more favourable” and “less favourable”. The business climate is a transformed mean produced from the values for current business climate and future expectations.