



## BACKGROUND OF THE SCI/MARKET\_MONITORING PROJECT DATABASE

Based on long-year experiences of the railway sector, SCI Verkehr developed the SCI/Market\_Monitoring project database. With the SCI/Market\_Monitoring we offer access to relevant worldwide rolling stock projects in the future. Based on this you can act faster on moving markets.

Main features of the database are:

- Constant online-availability of information on the internet
- Continuous update of information concerning the relevant vehicle projects in the future
- High quality and security standards
- Client-specific adaption and evaluation
- Easy handling

## ADVANTAGE FOR SUCESSFULL DECISIONS IN COMPETITION

### Vista & Transparency

- Projects are collected, evaluated, validated and processed
- Worldwide research
- Currently are 650 projects contained
- Projects up to the year 2025 included

### Speed & Precision

- Early market overview and precise project information
- The worldwide collected data and facts are updated continuously
- Continuous online-access on the internet

### Individuality & Flexibility

- Adaption to client-specific products and performances
- Evaluation of the go-opportunities (probability of the project realisation) based on valid information
- Client-specific evaluation of the get-opportunities (probability of contracting)

### Overview of the advantages of the SCI/Market\_Monitoring project database

### Control & Security

- SCI Verkehr is a recognized consultant and ensures the continuous access to information
- SCI Verkehr stands for confidentiality of company-specific information


### Simplicity & High performance

- Differentiation of regional, temporal and product-specific overviews
- Simple interfaces provide fast integration in company-owned databases
- Easy handling

### Efficiency & Cost awareness

- Systematic assistance of your marketing- and sales staff members
- Increasing efficiency of market analyses as well as distribution activities

# EXAMPLE OF THE SCI/MARKET\_MONITORING PROJECT DATABASE


Last update: 18.12.2008
Logout

**PROJECT DATABASE**

**Projects filtered by:** Product Segment: LightRailVehicles, Metro  
 Region: Asia, CIS, Eastern Europe, North America  
 Country:

**sorted by:** Country  
 GoOpportunity  
 Realisation (From)

Change Filter
New Filter
Change Sorting
New Sorting

Select All Unselect All

Print Selection to PDF

	STATUS	REGION	COUNTRY	PROJECT NAME	PRODUCT SEGMENT												SPEED <sup>1</sup>	REALISATION		VOLUME			OPPORTUNITY		DESCRIPTION	
					EMU Single Deck	EMU Double Deck	DMU Single Deck	DMU Double Deck	PC Single Deck	PC Double Deck	PC Night Trains	HST	Super HST	E- Loco	D- Loco	LRV		Metro	from	to	units	cars	sales (mio. EUR)	go		get
<input type="checkbox"/> Comment	new	CIS	Belarus	Metro Minsk														2010 r	2011 r	10 r	13 e	<50%	<25%	For the extension of line 1		
<input type="checkbox"/> Comment		North America	Canada	Metro Montreal													2008 r	2012 r	336 r	825 r	<25%		allowance for France's Alstom to compete against Montreal's own Bombardier on the big order			
<input type="checkbox"/> Comment		North America	Canada	LRV Toronto													20						The Toronto Transit Commission today announced that it has cancelled the Request for Proposal process to purchase 204 new low-floor streetcars. The bids it received have been deemed non-compliant. The TTC is now reviewing its options to ensure the current streetcar fleet is replaced starting in ... [full description]			
<input type="checkbox"/> Comment																	2009 r	2010 r	34 r	92 r	80%	<25%	includes 4 LRV projects which have been approved for LRT extension			
<input type="checkbox"/> Comment	new																2012 r	2015 r	24 r	31 e	50%	<25%	Option by Bombardier for the Airport Link			
<input type="checkbox"/> Comment		Asia	China	LRV Changchun													2012 r	2015 r	42 r	80 r	90%	<25%	for the new line in Changchun. CNR will supply the vehicles			

**Speed & Precision**  
 Online-access and continuous analyses

**Control & Security**  
 Fast communication, confidentiality and high security standards

**Vista & Transparency**  
 650 projects up to the year 2025

**Individuality & Flexibility**  
 Client-specific adaption of the database

**Simplicity & High performance**  
 Simple interfaces and easy handling

## ACCESS TO FURTHER INFORMATION

A demo-version of the project database is available for you on the internet. Please use therefore the following link: ***[www.sci.de/Market\\_Monitoring](http://www.sci.de/Market_Monitoring)***

We would be pleased, if we could introduce the SCI/Market\_Monitoring database to you face-to-face.

## CONTACT

**Lars Neumann**  
**SCI Verkehr GmbH**

Novalisstr. 7  
10115 Berlin  
Germany

Tel.: +49 (30) 284454-11  
Fax: +49 (30) 284454-20  
E-Mail: [l.neumann@sci.de](mailto:l.neumann@sci.de)